

**Shared Services Vermont
Financial Snapshot
2013-2015**

It takes time and money to establish a successful shared services system for early childhood education programs. Vermont early educators are fortunate that the funders who support the work of Vermont Birth to Five appreciate the potential of Shared Services and have been willing to invest extensively in this work.

Expenses 2013- 2015

Total Expenses over three years of Phase I \$275,584.00

1/13- 12/13 \$26,349
1/14- 12/14 \$114,121
1/15- 12/15 \$117,114

Website development	\$62,000.00
Website maintenance	\$60,000.00
Great North Advantage Property Management	\$60,000.00
Coordination, Oversight, Mileage, Technical support, Incentives	\$93,584.00

One Program's Experience

Program Name: Mud City Kids, Morrisville, VT
Owner / Director: Tracy Patnoe
Size: 30 Families, 9 FTE staff (includes owner)
Annual Budget: \$450,000.00

Mud City Kids was one of 46 programs that participated in the 4 pilot networks from 2014- 2016. Program staff accessed SSVT.org, the director participated in the pilot network in the Lamoille Washington Region, and the program hosted the meetings and served a leadership role in terms of sampling resources. One example of leadership is that MCK served as the hub to order food from FoodSource Plus, a website discount. The \$500 minimum order made it difficult for small programs to access the savings. A group order, ordered through MCK's account and delivered to MCK for pick up at a meeting, made this savings accessible for the family child care providers in this network. Tracy, the director participated in all offered options of the pilot and was able to offer great feedback on what worked and what did not.

	Pre-SS Participation Costs	Costs during the SS Pilot	Savings
Heating Fuel Discount	\$7,831	\$4,885	\$2,946
Insurance- property, liability, workers' comp	\$9,331	\$7,167	\$2,164
Food	\$17,777	\$14,763	\$3,014
*Total Savings in 3 categories			*\$8,124 or 1.8 % of the total program budget

*Additional savings for this program include discounts of up to 25% offered through various vendors on SSVT.org. These discounts, although small in comparison to the larger budget line items, also contribute to sustainability of the program.